## Intergenerational Wealth Formation

## Over the Life-Cycle:

Evidence from Danish Wealth Records 1984-2013

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- U-shaped pattern of wealth correlation
- Large (0.35) at age 20
- Declining (to 0.17) until early 30s
- Then increasing (to 0.27) in the 40s
- ...after bequests
- Bequests quantitatively important ( $1 / 3$ of average wealth on impact)
- Wealth correlation increases on impact to $\mathbf{0 . 3 7}$


## Correlation of wealth rank of parents and children



Mean child wealth rank • P25 and P75 -- $\quad 95 \%$ conf. interval $\longmapsto \quad$ OLS fit -

## Wealth and income correlation over life-cycle



## What is the "right" number?

Wealth at a point time is a fraction of lifetime resources: not all income and transfers yet received, some consumption has already happened.

Income is one component of lifetime resources, transfers are another.

We propose a simple theoretical framework that clarifies the relationship between measures of mobility in terms of wealth, income and lifetime-resources

## Lifetime resources

Why lifetime resources: measure of consumption opportunities
Correlation of lifetime resources may be inferred by (appropriately) estimating wealth correlation when parents and children are at the same stage of their life-cycles
We can estimate it in a way consistent with theory when both parents and children are in their 40s and majority ( $80 \%$ ) before bequests: our preferred estimate is $\mathbf{0 . 2 5}$
We can also estimate this relationship at other ages, though with more empirical issues, and obtain similar results

## Wealth correlation holding parents' and children's age the same



## Lifetime resources: the role of bequests

Why not measure it after bequests? Data limitation: we can't observe wealth after bequests for both parents and children (we don't know when grandparents die).

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What lifetime resources potentially miss: flow of non-consumption benefits from wealth (control, economic power, political influence)

## Wealth information

- Denmark had a wealth tax until 1996
- Since then, asset information used for tax enforcement (cross-checking of wealth changes and income)
- Major categories of assets third party reported by banks, financial institutions, government agencies - deposits, stocks, bonds, value of property, debts and liabilities of many different kinds
- Property value assessed based on detailed information about property and also used for taxation of imputed rent on property
- Assets and debts of non-corporate firms
- Major categories not included: pensions throughout; after 1996: corporate non-publicly traded assets, cars, cash. Anything else that is concealed from tax authorities
- Data break in 1996 (more categories self-reported up until that point, third party reporting increased) but overlap allows to check for consistency


## Sample and timing

- Parents and children can be linked for children born after 1960 (before 1960 the link is incomplete)
- Wealth observed for 1984-2013
- Main analysis:
- children who are $45-50$ in 2010
- both parents alive in 1986
- children's wealth and income measured as average over 2009-2011, parental wealth and income as average over 1984-1986.
- Life-cycle patterns and sensitivity analysis using measurement in other years,
- For bequest analysis: children with one living parent in 2009, compare those with parent who did vs did not die in 2010.
- Wealth ranking: Ranks from 0-100 within each age cohort


## Summary statistics - baseline sample

|  | Children |  | Parents |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Mean | SD | Mean | SD |
| Age | 47.2 | 1.7 | 47.9 | 5.1 |
| Income | 372,700 | 344,491 | 365,804 | 343,859 |
| Value of assets | $1,468,104$ | $4,222,321$ | $1,399,431$ | $3,397,146$ |
| Value of liabilities | 960,840 | $2,793,953$ | 757,098 | $2,325,781$ |
| Net wealth | 507,264 | $2,510,350$ | 642,333 | $2,267,429$ |
| Percentiles of wealth |  |  |  |  |
| $\quad$ 20th | $-132,788$ |  | 0 |  |
| $\quad$ 40th | 32,386 |  | 21,114 |  |
| $\quad$ 60th | 330,869 |  | 351,527 |  |
| $\quad$ 80th | 849,631 | $1,212,174$ |  |  |
| Share men | 0.51 | 0.49 |  |  |
| Share married | 0.63 |  | 0.88 |  |
| Share self-employed | 0.07 |  | 0.17 |  |
| Observations | 363,857 |  | 727,714 |  |

## Correlation of wealth rank of parents and children



Mean child wealth rank • P25 and P75 -- $\quad 95 \%$ conf. interval $\longmapsto \quad$ OLS fit -

## Wealth rank correlation - no self-employed



Mean child wealth rank • P25 and P75 -- $\quad 95 \%$ conf. interval $\longmapsto \quad$ OLS fit -

## Wealth rank correlation - parents in 2009-2011



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## Correlation of income rank of parents and children



Mean child income rank • P25 and P75 -- $\quad 95 \%$ conf. interval $\longmapsto \quad$ OLS fit -

## Wealth mobility — estimates

## Child wealth

|  | (1) | (2) <br> Parents alive in 2011 | (3) <br> Parental wealth 1997-1999 | (4) <br> Age controls | (5) <br> Par. alive, 1997-1999, age controls |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A. Rank transformation |  |  |  |  |  |
| Parental wealth | $\begin{gathered} 0.272 \\ (0.002) \end{gathered}$ | $\begin{gathered} 0.250 \\ (0.002) \end{gathered}$ | $\begin{gathered} 0.305 \\ (0.002) \end{gathered}$ | $\begin{gathered} 0.260 \\ (0.002) \end{gathered}$ | $\begin{gathered} 0.269 \\ (0.003) \end{gathered}$ |
| Observations | 363,857 | 157,314 | 271,600 | 363,857 | 156,297 |
| B. Log transformation |  |  |  |  |  |
| Parental wealth | 0.238 | 0.236 | 0.256 | 0.231 | 0.248 |
|  | (0.003) | (0.004) | (0.003) | (0.003) | (0.004) |
| Observations | 207,266 | 92,054 | 162,444 | 207,266 | 94,750 |
| C. IHS transformation |  |  |  |  |  |
| Parental wealth | 0.215 | 0.191 | 0.284 | 0.194 | 0.230 |
|  | (0.002) | (0.004) | (0.003) | (0.002) | (0.004) |
| Observations | 363,857 | 157,314 | 271,600 | 363,857 | 156,297 |

## What is the "right" number? Framework.

Lifetime resources $R_{g}$

$$
R_{g}=Q_{g-1}+Y_{g}
$$

where $Q_{g-1}$ are lifetime transfers from parents and $Y_{g}$ is lifetime income

$$
Q_{g-1}=q_{g-1}+b_{g-1}
$$

where $q_{g-1}$ are inter-vivos gifts and $b_{g-1}$ are bequests.
Lifetime income

$$
Y_{g}=e_{g-1}+u_{g}
$$

where $e_{g-1}$ is parental investment in human capital of a child

## Intergenerational linkages

Two general channels: transfers and human capital investment

$$
Q_{g-1}=\alpha_{Q} \cdot R_{g-1} \quad e_{g-1}=\alpha_{e} \cdot R_{g-1}
$$

$\alpha_{e}$ and $\alpha_{Q}$ reduced form, but can micro-founded using Cobb-Douglas preferences with joy-of-giving motive $\frac{1-\alpha_{e}-\alpha_{Q}}{T} \sum_{i=1}^{T} \ln (C)+\alpha_{e} \ln (e)+\alpha_{Q} \ln (Q)$

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Then,

$$
R_{g}=Y_{g}+Q_{g-1}=e_{g-1}+Q_{g-1}+u_{g}=\left(\alpha_{e}+\alpha_{Q}\right) \cdot R_{g-1}+u_{g}
$$

Intergenerational relationship of lifetime resources is measured by

$$
\beta_{R}=\alpha_{e}+\alpha_{Q}
$$

This is our parameter of interest

## Income mobility

$$
\begin{aligned}
Y_{g} & =\alpha_{e} \cdot R_{g-1}+u_{g} \\
Y_{g-1} & =\alpha_{e} \cdot R_{g-2}+u_{g-1} \\
R_{g-1} & =\left(\alpha_{e}+\alpha_{Q}\right) \cdot R_{g-2}+u_{g-1}
\end{aligned}
$$

implies that

$$
Y_{g}=\left(\alpha_{e}+\alpha_{Q}\right) \cdot Y_{g-1}-\alpha_{Q} \cdot u_{g-1}+u_{g}
$$

In the presence of transfers $\left(\alpha_{Q} \neq 0\right)$, permanent income mobility underestimates lifetime resources mobility $\left(\alpha_{e}+\alpha_{Q}\right)$.

## Wealth mobility

One needs to specify when wealth is measured.

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Notation: by age $t$, the person will have

- received fraction $\rho^{t}$ of lifetime income
- received fraction $\gamma^{t}$ of lifetime transfers (both inter-vivo and beqests)
- spent fraction $\zeta^{t}$ of lifetime resources (on consumption, human capital investments, gifts and bequests)

Wealth at time $t$ :

$$
w_{g}^{t}=\rho^{t} Y_{g}+\gamma^{t} Q_{g-1}-\zeta^{t} R_{g}
$$

so that

$$
w_{g}^{t}=\left(\left(\gamma^{t}-\zeta^{t}\right) \alpha_{Q}+\left(\rho^{t}-\zeta^{t}\right) \alpha_{e}\right) \cdot R_{g-1}+\left(\rho^{t}-\zeta^{t}\right) u_{g}
$$

## Wealth mobility (continued)

Analogous to the case of income except for age dynamics
Relationship between child's wealth at $t$ and parental wealth at $s$ :

$$
w_{g}^{t}=\left(\alpha_{e}+\alpha_{Q}\right) \cdot \zeta_{t}^{s} \cdot w_{g-1}^{s}-v_{t}^{s} \cdot u_{g-1}+\left(\rho^{t}-\zeta^{t}\right) \cdot u_{g}
$$

where

$$
\xi_{t}^{s} \equiv \frac{\left(\gamma^{t}-\zeta^{t}\right) \alpha_{Q}+\left(\rho^{t}-\zeta^{t}\right) \alpha_{e}}{\left(\gamma^{s}-\zeta^{s}\right) \alpha_{Q}+\left(\rho^{s}-\zeta^{s}\right) \alpha_{e}}
$$

and

$$
v_{t}^{s} \equiv \gamma^{t} \alpha_{Q}+\rho^{t} \alpha_{e}-\zeta^{t}\left(\alpha_{e}+\alpha_{Q}\right)\left(\rho^{s}-\zeta^{s}\right)
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and

$$
v_{t}^{s} \equiv \gamma^{t} \alpha_{Q}+\rho^{t} \alpha_{e}-\zeta^{t}\left(\alpha_{e}+\alpha_{Q}\right)\left(\rho^{s}-\zeta^{s}\right)
$$

Wealth mobility measured at child's age $t$ and parent's age $s$ is:

- Different than $\alpha_{e}+\alpha_{Q}$ because of the $\xi_{t}^{s}$ term
- Biased if $v_{t}^{s} \cdot u_{g-1}$ not dealt with


## Addressing the bias

In order to obtain estimate the coefficient on $w_{g-1}$ (i.e. $\left.\left(\alpha_{e}+\alpha_{Q}\right) \xi_{t}^{s}\right)$ we need to deal with the presence of $v_{t}^{s} u_{g-1}$
Recall that $Y_{g}=\left(\alpha_{e}+\alpha_{Q}\right) Y_{g-1}-\alpha_{Q} u_{g-1}+u_{g}$, solve for $u_{g-1}$, substitute for it in terms of $Y_{g}, Y_{g-1}$ and $u_{g}$ to obtain

$$
\begin{aligned}
& w_{g}^{t}=\left(\alpha_{e}+\alpha_{Q}\right) \cdot \zeta_{t}^{s} \cdot w_{g-1}^{s}-\frac{v_{t}^{s}}{\alpha_{Q}} \cdot Y_{g-1}-v_{t}^{s} \frac{\alpha_{Q}+\alpha_{e}}{\alpha_{Q}} \cdot Y_{g} \\
&+\left(\rho^{t}-\zeta^{t}-\frac{v_{t}^{s}}{\alpha_{Q}}\right) \cdot u_{g}
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\\
+\left(\rho^{t}-\zeta^{t}-\frac{v_{t}^{s}}{\alpha_{Q}}\right) \cdot u_{g}
\end{array}
$$

Addressing the bias: estimate intergenerational mobility while controlling for permanent income of parents and children

## Life-cycle dynamics of wealth mobility

$$
\xi_{t}^{s}=\frac{\left(\gamma^{t}-\zeta^{t}\right) \alpha_{Q}+\left(\rho^{t}-\zeta^{t}\right) \alpha_{e}}{\left(\gamma^{s}-\zeta^{s}\right) \alpha_{Q}+\left(\rho^{s}-\zeta^{s}\right) \alpha_{e}}
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Intuition: the exact relationship to parental resources varies over the life-cycle

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Observations:

- When $\xi_{t}^{s}=1$, we will recover $\alpha_{e}+\alpha_{Q}$


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Intuition: the exact relationship to parental resources varies over the life-cycle

Observations:

- When $\tilde{\zeta}_{t}^{s}=1$, we will recover $\alpha_{e}+\alpha_{Q}$
- $\xi_{t}^{s}=1$ when $t=s$. More generally: the same stage of life-cycle.


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- No inter-vivos gifts $\gamma^{t}=0: \zeta_{t}^{s}<0$ early on


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- Life-cycle dynamics: hold $s$ constant, vary $t$


## Interenerationality mobility over life-cycle - illustration



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## Wealth and income correlation over life-cycle



## Wealth correlation over life-cycle by parental wealth decile



## Income correlation over life-cycle by parental wealth decile



## Wealth correlation over life-cycle - over time



## Summary statistics - bequest sample

|  | Children (2007-2009) |  | Parents (1984-1986) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Control group | Treatment group | Control group | Treatment group |
| Mean wealth | 650,980 | 587,172 | 576,116 | 558,412 |
| 20th percentile | $-92,882$ | $-95,734$ | 8,561 | 8,866 |
| 40th percentile | 73,392 | 52,949 | 247,371 | 234,737 |
| 60th percentile | 454,867 | 414,489 | 540,218 | 526,611 |
| 80th percentile | $1,041,054$ | 992,703 | 921,644 | 924,750 |
|  |  |  |  |  |
| Mean income | 346,836 | 335,738 | 297,496 | 251,436 |
| 20th percentile | 204,846 | 188,503 | 156,135 | 89,420 |
| 40th percentile | 294,833 | 289,118 | 243,481 | 193,533 |
| 60th percentile | 357,507 | 350,909 | 323,777 | 279,595 |
| 80th percentile | 450,467 | 440,436 | 411,161 | 378,062 |
| Observations | 135,335 | 5,708 | 135,335 | 5,708 |

## Wealth rank correlation before bequests



## Wealth rank correlation after bequests



## Rank correlation before bequests - parents in 2009-11



## Rank correlation after bequests - parents in 2009-11



## Summary so far

- Parents and children in their late 40 s
- Nonparametric evidence of wealth correlation - almost linear rank relationship
- Rank wealth correlation of 0.27 , robust
- Much larger than ("permanent") income correlation
- Similar for logs/IHS
- U-shape over life-cycle
- Large correlation early on - evidence of inter vivos transfers
- Consistent with life-cycle wealth accumulation dynamics
- Bequests increase intergenerational correlation significantly on impact
- Relationship to lifetime resources? Recall theory:
- Measure wealth at the same stage of life-cycle
- Control for permanent income of parents and children


## Rank correlation of wealth and lifetime resources

|  | (1) <br> Child <br> wealth | $(2)$ <br> Child <br> income | (3) <br> Child <br> wealth | (4) <br> Child <br> wealth |
| :--- | :---: | :--- | :---: | :--- |
| Parental wealth rank (1984-1986) | $0.272^{* * *}$ <br> $(0.002)$ |  | $0.240^{* * *}$ | $0.235^{* * *}$ |
|  |  |  | $(0.002)$ | $(0.002)$ |
| Parental income rank (1984-1986) |  | $0.200^{* * *}$ | $0.004^{*}$ |  |
|  |  | $(0.002)$ | $(0.002)$ |  |
| Child income rank (2009-2011) |  |  | $0.191^{* * *}$ |  |
|  |  |  | $(0.002)$ |  |

Child and parent income percentile

|  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Observations | 363,857 | 363,857 | 363,857 | 363,857 |
| Adj. R-squared | 0.074 | 0.040 | 0.110 | 0.114 |

[^0]
## Correlation of wealth and lifetime resources - log specification

|  | (1) | (2) | (3) | $(4)$ |
| :--- | :---: | :---: | :---: | :---: |
|  | Child wealth | Child income | Child wealth | Child wealth |
| Log parental wealth | $0.227^{* * *}$ |  | $0.205^{* * *}$ | $0.184^{* * *}$ |
| $(1984-1986)$ | $(0.003)$ |  | $(0.003)$ | $(0.003)$ |
| Log parental income |  | $0.107^{* * *}$ | $0.039^{* * *}$ |  |
| $(1984-1986)$ |  | $(0.003)$ | $(0.004)$ |  |
| Log child income |  |  | $0.342^{* * *}$ |  |
| $(2009-2011)$ |  | $(0.006)$ |  |  |
|  |  |  |  |  |
| Child and parent income |  |  |  | $\times$ |
| percentile dummies |  |  |  |  |
| Observations | 190,145 | 190,145 | 190,145 | 190,145 |
| Adj. R-squared | 0.043 | 0.010 | 0.084 | 0.117 |
| Stand |  |  |  |  |

[^1]
## Wealth correlation over life-cycle, with controls



## Rank correlation of wealth before and after bequests

Child wealth rank
Before parental death (2007-2009) After parental death (2011-2013)
Control group Treatment group Control group Treatment group
A. No income controls

Intergenerational wealth
rank correlation

| 0.277 | 0.295 | 0.273 | 0.375 |
| :---: | :---: | :---: | :---: |
| $(0.003)$ | $(0.013)$ | $(0.003)$ | $(0.012)$ |

B. Controlling for child and parental income

Intergenerational wealth

| 0.231 | 0.256 | 0.238 | 0.342 |
| :---: | :---: | :---: | :---: |
| $(0.003)$ | $(0.013)$ | $(0.003)$ | $(0.013)$ |
| 135,335 | 5,708 | 135,335 | 5,708 |

## Measuring correlation at the same stage of life-cycle

- Estimate when parents and children are about 45: 0.25
- Estimate for the same group right after parents die: 0.34
- The latter corresponds to parents and children at different stages of life-cycle (children post-bequest, parents unknown)
- Theory: we should get the same result at any stage of life-cycle
- Problems with implementation at other ages:
- Children 30 in 2010, parents 30 in 1985 - we can't observe permanent income of children
- Children 60 in 2010, parents 60 in 1985 - we can't observe permanent income of parents
- Incomplete data coverage for children born before 1960 (those over age 50 in 2010)
- With this caveat, let's do the best we can: estimate wealth rank correlation measuring children and parental wealth at the same age, while controlling for income at 45-50 or the closest current income that one we can observe


## Wealth correlation holding parents' and children's age the same



## Conclusions

- Baseline wealth rank correlation of 0.27 , income correlation of 0.20
- However, there is no single wealth correlation
- Wealth correlation has a U-shape pattern over the life-cycle.
- In particular, it reveals the importance of inter vivos gifts
- Bequests quantitatively large and have large impact on measured wealth correlation
- Appropriately estimated wealth correlation may be used to infer correlation of lifetime resources - that correlation is 0.25 when measured pre-bequests
- However, as far as we can estimate it, the correlation holding the stage of life-cycle constant is quite stable past the age of 35


[^0]:    Standard errors in parentheses
    ${ }^{*} p<0.05,{ }^{* *} p<0.01,{ }^{* * *} p<0.001$

[^1]:    Standard errors in parentheses

    * $p<0.05,{ }^{* *} p<0.01$, ${ }^{* * *} p<0.001$

