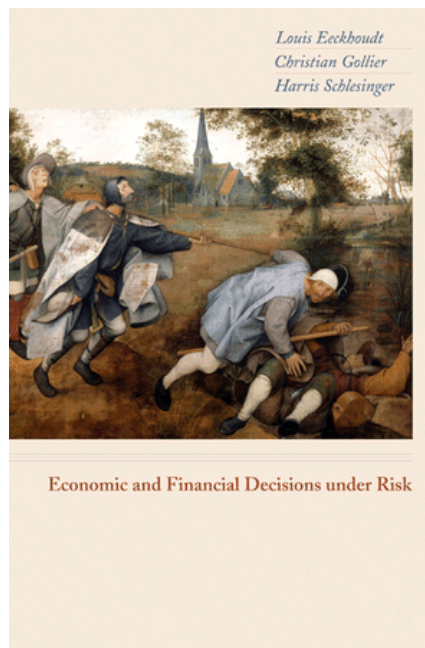
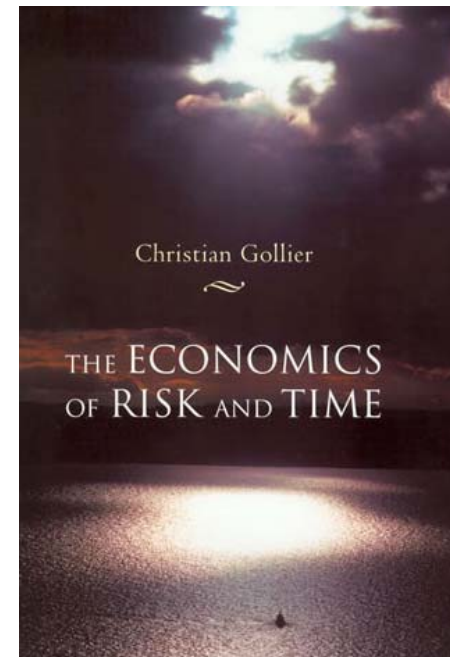


# A simple mathematical problem

## The cake-sharing problem



Chapter 11



Chapter 21

# Definition of the problem

- Let  $\theta=1,\dots,N$  an index for individuals;
- $u_\theta:\mathbb{R}\rightarrow\mathbb{R}$ : an increasing and concave function;
- $(\lambda_1,\dots,\lambda_N)$ : a vector of positive Pareto weights.
- $(h_1,\dots,h_N)$ : a vector of positive proportions.

$$v(z) = \max_{(c_1,\dots,c_N)} \sum_{\theta=1}^N \lambda_\theta h_\theta u_\theta(c_\theta)$$
$$s.t. \sum_{\theta=1}^N h_\theta c_\theta = z.$$

# Property 1

$$v(z) = \max_{(c_1, \dots, c_N)} \sum_{\theta=1}^N \lambda_{\theta} h_{\theta} u_{\theta}(c_{\theta})$$
$$s.t. \sum_{\theta=1}^N h_{\theta} c_{\theta} = z.$$

- For a given  $z$ , this problem has a single solution, which satisfies the following conditions:

$$\lambda_{\theta} u_{\theta}'(c_{\theta}(z)) = \xi(z) \text{ for all } \theta.$$

- Suppose that  $u_{\theta} = u$  for all  $\theta$ .

$(c_1(z), \dots, c_N(z))$  and  $(\lambda_1, \dots, \lambda_N)$  are comonotone.

# Property 2

$$v(z) = \max_{(c_1, \dots, c_N)} \sum_{\theta=1}^N \lambda_{\theta} h_{\theta} u_{\theta}(c_{\theta})$$
$$s.t. \sum_{\theta=1}^N h_{\theta} c_{\theta} = z.$$

- $\lambda_{\theta} u_{\theta}'(c_{\theta}(z)) = \xi(z)$  for all  $\theta$ .

$$\Rightarrow \lambda_{\theta} u_{\theta}''(c_{\theta}(z)) c_{\theta}'(z) = \xi'(z) \text{ for all } \theta.$$

$$\Rightarrow c_{\theta}'(z) = -\frac{\xi'(z)}{\xi(z)} T_{\theta}(c_{\theta}(z)) \text{ for all } \theta.$$

$$\Rightarrow 1 = \sum_{\theta=1}^N h_{\theta} c_{\theta}'(z) = -\frac{\xi'(z)}{\xi(z)} \sum_{\theta=1}^N h_{\theta} T_{\theta}(c_{\theta}(z))$$

$$\Rightarrow c_{\theta}'(z) = \frac{T_{\theta}(c_{\theta}(z))}{\sum_{t=1}^N h_t T_t(c_t(z))}$$

# Property 3

- Analysis of the SWF  $v(z) = \sum_{\theta=1}^N \lambda_{\theta} h_{\theta} u_{\theta}(c_{\theta}(z))$ .

$$v'(z) = \sum_{\theta=1}^N \lambda_{\theta} h_{\theta} u'_{\theta}(c_{\theta}(z)) c'_{\theta}(z) = \xi(z) \sum_{\theta=1}^N h_{\theta} c'_{\theta}(z) = \xi(z).$$

$$v''(z) = \xi'(z).$$

$$T_v(z) = -\frac{v'(z)}{v''(z)} = -\frac{\xi(z)}{\xi'(z)} = \sum_{\theta=1}^N h_{\theta} T_{\theta}(c_{\theta}(z)).$$

$$T_v(z) = \sum_{\theta=1}^N h_{\theta} T_{\theta}(c_{\theta}(z)).$$

# A special case

- Suppose ISHARA:  $T_\theta(c) = t_\theta + bc$  for all  $\theta$ .

$$c_\theta'(z) = \frac{t_\theta}{\sum_{\tau=1}^N t_\tau} \quad (\text{or an arbitrary constant when } t_\theta = 0 \forall \theta)$$

$$T_v(z) = \sum_{\theta=1}^N t_\theta + bz.$$

- $T_v$  is independent of  $(\lambda_1, \dots, \lambda_N)$ .

# Some exotic applications

(exotic wrt Canazei seminar participants)

# Saving and lifetime utility

$$v(z) = \max_{(c_1, \dots, c_N)} \sum_{\tau=1}^N \beta^\tau u_\tau(c_\tau)$$
$$s.t. \sum_{\tau=1}^N \frac{c_\tau}{(1+r)^\tau} = z.$$

- Application: How does the ability to reallocate risk over time affect risk taking?

CARA case:

$$T_v(z) = \sum_{\theta=1}^N t_\theta = Nt$$



# Arrow-Debreu portfolio choice

$$v(z) = \max_{(c_1, \dots, c_S)} \sum_{s=1}^S p_s u_s(c_s)$$
$$s.t. \sum_{s=1}^S \Pi_s c_s = z.$$

- Application: Should younger people take more portfolio risk ?

CRRA case:

$$T_v(z) = bz = T(z)$$

# Efficient risk-sharing and efficient collective risk-taking

Aggregation of heterogeneous risk  
attitudes

# The collective choice problem

- A group of  $N$  risk-averse VNM agents.
- $S$  possible states of nature with prob  $(p_1, \dots, p_S)$ .
- Endowment of the cake per capita in state  $s$ :  $z_s$ .
- The group shares risk efficiently according to  $(\lambda_1, \dots, \lambda_N)$ , which is exogenous.
- The group can insure risks on Arrow-Debreu markets with prices  $(\pi_1, \dots, \pi_S)$ .

# The collective choice problem

$$\begin{aligned} \max_c \quad & \sum_{\theta=1}^N \lambda_{\theta} \sum_{s=1}^S p_s u_{\theta}(c_{\theta s}) \\ \text{s.t.} \quad & \sum_{s=1}^S \pi_s \left( \left( \frac{1}{N} \sum_{\theta=1}^N c_{\theta s} \right) - z_s \right) = 0. \end{aligned}$$

Additivity of (1) the SWF and (2) EU.

$$\begin{aligned} \max_c \quad & \sum_{s=1}^S p_s \sum_{\theta=1}^N \lambda_{\theta} u_{\theta}(c_{\theta s}) \\ \text{s.t.} \quad & \sum_{s=1}^S \pi_s \left( \frac{1}{N} \left( \sum_{\theta=1}^N c_{\theta s} \right) - z_s \right) = 0. \end{aligned}$$

# The representative agent

$$v(z) = \max_{(c_1, \dots, c_N)} \sum_{\theta=1}^N \lambda_{\theta} u_{\theta}(c_{\theta})$$
$$s.t. \quad \frac{1}{N} \sum_{\theta=1}^N c_{\theta} = z.$$

$$\max_C \sum_{s=1}^S p_s \sum_{\theta=1}^S \lambda_{\theta} u_{\theta}(c_{\theta_s})$$
$$s.t. \quad \sum_{s=1}^S \pi_s \left( \left( \sum_{\theta=1}^N c_{\theta_s} \right) - w_s \right) = 0.$$

The cake sharing problem

$$\max_C \sum_{s=1}^S p_s v(z_s)$$
$$s.t. \quad \sum_{s=1}^S \pi_s (z_s - w_s) = 0.$$

The collective risk exposure problem

# The mutuality principle: Elimination of diversifiable risks

- Proposition: If there are two states  $s$  and  $s'$  such that  $z_s = z_{s'}$ , then  $c_{\theta s} = c_{\theta s'}$  for all  $\theta$ .
- This eliminates all diversifiable risks in the group.
- This means that  $c_{\theta s} = C_{\theta}(z_s)$  with

$$C_{\theta}(z) = \frac{T_{\theta}(C_{\theta}(z))}{\frac{1}{N} \sum_{t=1}^N T_t(C_t(z))}$$

# Sharing the aggregate risk

$$C_{\theta}'(z) = \frac{T_{\theta}(C_{\theta}(z))}{\frac{1}{N} \sum_{t=1}^N T_t(C_t(z))}$$

Measure the risk borne by agent  $\theta$ , locally.



Those with a smaller risk tolerance bear a smaller share of the risk.

# Two-fund separation theorem

- If  $C_\theta(z)$  is linear in  $z$ , agent  $\theta$ 's portfolio is a combination of the risk free asset and the market portfolio.
- Two funds: the risk free fund and the market portfolio. (Cass and Stiglitz (1970))
- Proposition: *All agents select the same portfolio of risky assets (the market portfolio) if  $T_\theta(c) = t_\theta + bc$  (ISHARA).*



# The case of small risk

- Suppose that the GDP per capita is initially certain ( $z$ ).
- It generates an allocation  $(C_1(z), \dots, C_N(z))$ .
- Now, there is a small aggregate risk  $Y$  per capita to be shared, with  $EY=0$ .
- Let  $a(\theta)$  be the share of the risk borne by agent  $\theta$ .
- $CE_\theta = C_\theta(z) - 0.5a_\theta^2 \sigma^2 A_\theta$

# The case of small risk

The optimal sharing rule maximizes the sum of the certainty equivalent consumptions:

$$CE = \max_{a(\cdot)} \sum_{\theta=1}^N CE_{\theta} \quad \text{s.t.} \quad \sum_{\theta=1}^N a_{\theta} = 1$$

$$FOC : \sigma^2 a_{\theta} A_{\theta} = \psi$$

$$\Rightarrow a_{\theta} = \frac{T_{\theta}}{\sum_{\tau} T_{\tau}}$$

$$\Rightarrow CE = z - 0.5 \sum_{\theta} a_{\theta}^2 \sigma^2 A_{\theta} = z - \frac{0.5 \sigma^2}{\sum_{\theta} T_{\theta}} \quad 18$$

# Group decision process

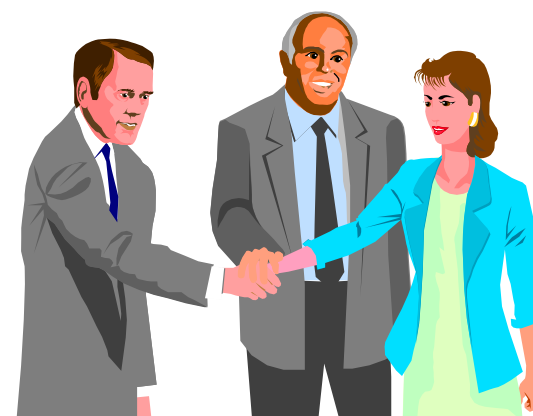
The group is offered to take risk  $Y$ . How does the group take the decision to accept or to reject this risk?

Using the optimal sharing rule :

$$CE = z + EY - 0.5\sigma^2 [T_v]^{-1} .$$

$$CE_\theta = C_\theta(z) + \frac{T_\theta}{T_v} \left[ EY - 0.5\sigma^2 [T_v]^{-1} \right] .$$

Unanimity!



# More on unanimity

- All agents have the same attitude towards the aggregate risk if  $v_\theta(z) = u_\theta(C_\theta(z))$  has the same degree of concavity with respect to  $z$  for all  $\theta$ .

$$\frac{v_\theta''(z)}{v_\theta'(z)} = \frac{1 + T_v'(z)}{T_v(z)} - \frac{T_\theta'(C_\theta(z))}{T_v(z)}$$

- Proposition: *There is unanimity if and only if the group has the ISHARA property.*

# The representative agent

- The group behaves toward the risk per capita as a single expected-utility maximizing person with utility function  $v$ .
- This is in spite of the fact that the optimal risk-sharing behind  $v$  can be very complex.

$$v(z) = \max_{(c_1, \dots, c_N)} \sum_{\theta=1}^N \lambda_{\theta} u_{\theta}(c_{\theta})$$
$$s.t. \quad \frac{1}{N} \sum_{\theta=1}^N c_{\theta} = z.$$

# The representative agent

- Assuming that all agents are identical is not restrictive when markets are complete.
- What is more difficult is to assess the degree of risk aversion of the representative agent in an heterogeneous economy.

# The effect of wealth inequality

- Suppose that all agents have the same utility function.
- We examine the impact of wealth inequality on the collective risk tolerance.
- Egalitarian economy:  $C_\theta(z) = z$ .
- Unequal economy: The Pareto weights are heterogeneous.
- Assume that  $T$  is concave.

$$T_v(z) = \frac{1}{N} \sum_{\theta} T(C_\theta(z)) \leq T\left(\frac{1}{N} \sum_{\theta} C_\theta(z)\right) = T(z).$$

# The effect of wealth inequality

- Proposition: Wealth inequality decreases the collective degree of risk tolerance if and only if  $T$  is concave.
- Gollier (2001).
- ISHARA: no effect of wealth inequality on the collective risk attitude.



Who should we believe?

Collective risk-taking decisions with  
heterogeneous beliefs

Christian Gollier

TSE, University of Toulouse

# Motivation

- People agree to disagree on the likelihood of
  - global warming, bad effect of GMOs, ...;
  - the Big One in the L.A. area next year;
  - an economic boom in Europe next year;
  - the success of a new technology;...
- No asymmetric information.

# Collective choices

- Given these divergent opinions,
  - how are risks priced by the market?
  - should we, as a group,
    - reduce gas emissions; prohibit GMOs,....;
    - reinforce earthquake-resistance building standards?;
    - invest more in the new technology?
- What probability distribution should we use in collective decision-making?

# Relaxing the « Harsanyi doctrine »

- Harsanyi doctrine: all agents share common prior beliefs.
- Why this may not be the case?
  - Non Expected Utility:
    - people distort probabilities;
    - heterogeneous degrees of ambiguity aversion;
  - Economics and psychology:
    - negative value of information in the absence of commitment device and hyperbolic discounting;
    - anticipatory feelings and preference-induced optimal beliefs.

# Assumption: efficient risk sharing

- Our central assumption is that risks are shared in a Pareto-efficient way.
- For example: complete markets for Arrow-Debreu securities.
- Alt: social security, implicit insurance,...
- The more risk-averse agents will be insured by the more risk-tolerant ones.
- The more pessimistic agents will be insured by the more optimistic ones.

# Aggregation of beliefs in an efficient group

- A simple idea: only those members of the group who bear a share of the risk will see their beliefs taken into account in the collective risk perception.
- A simple result: if agent  $\theta$ 's risk tolerance equals  $k\%$  of the group's risk tolerance,
  - he will bear  $k\%$  of the group's risk;
  - his beliefs will count for  $k\%$  of the group's beliefs.
- Local property.

# Related literature

- Aggregation problem with *homogenous* beliefs: Borch (1960), Constantinides (1982), Hara and Kuzmics (forthcoming, JET),...
- Aggregation problem with *heterogeneous* beliefs: Wilson (1968), Rubinstein (1974), Leland (1980), Varian (1985), Ingersoll (1987), Calvet, Grandmont and Lemaire (2002), Jouini and Napp (2003).

# Structure of the paper

- Part I: analysis of a choice problem of an efficient price-taking group.

## AGGREGATION OF PREFERENCES

- Part II: equilibrium state prices.

## THE EQUITY PREMIUM



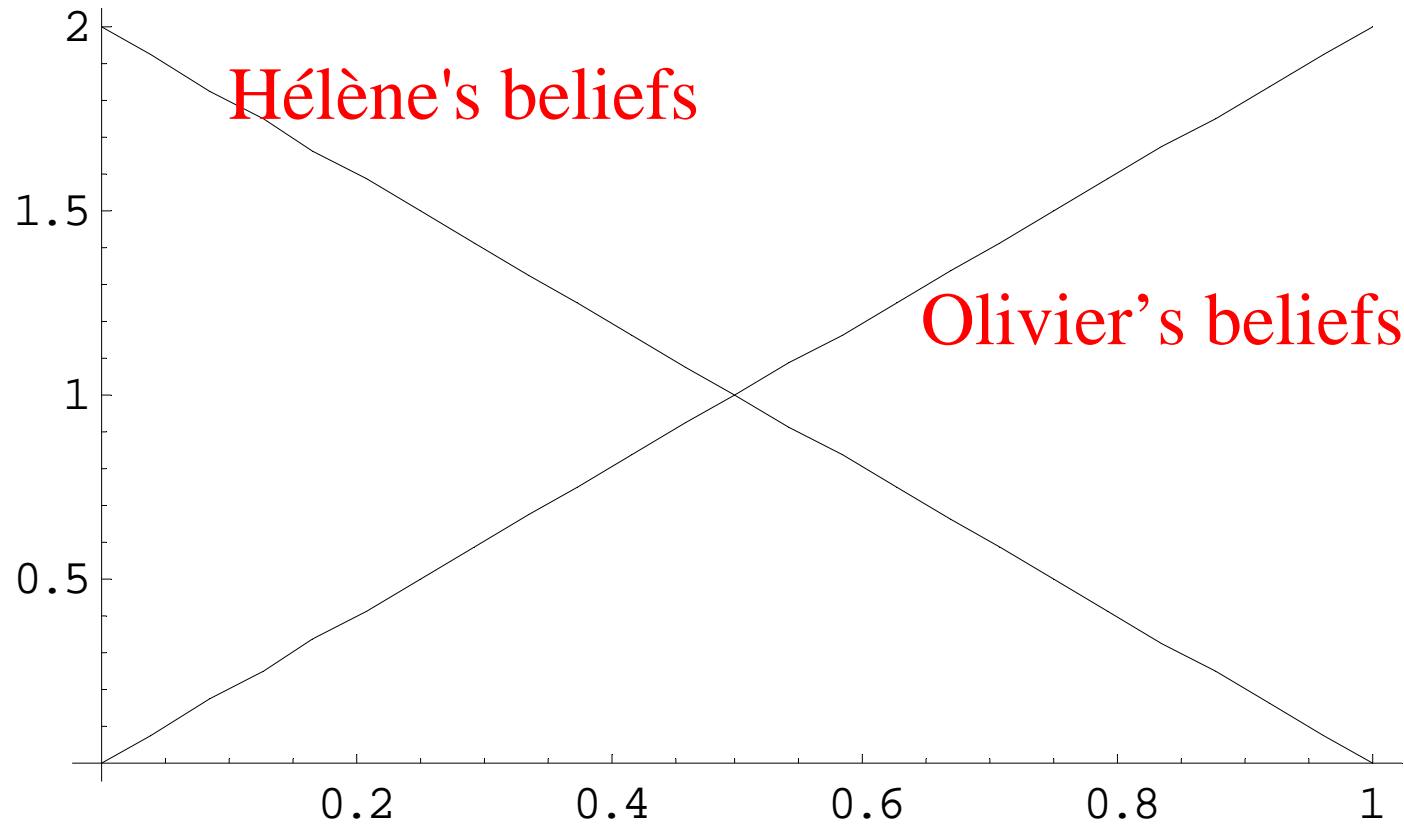
# Part I

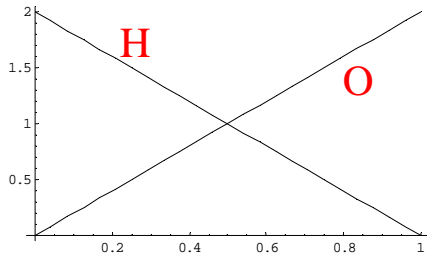
## 1. An illustration

# A simple example

- The group has two equally-sized subgroups of agents, both with
  - the same constant relative risk aversion  $\gamma$ ;
  - the same initial wealth.
- Some uncertainty on the state of nature.
- Disagreement on the density function.
- The group can purchase insurance, bet on specific states, purchase assets,...

# Disagreement

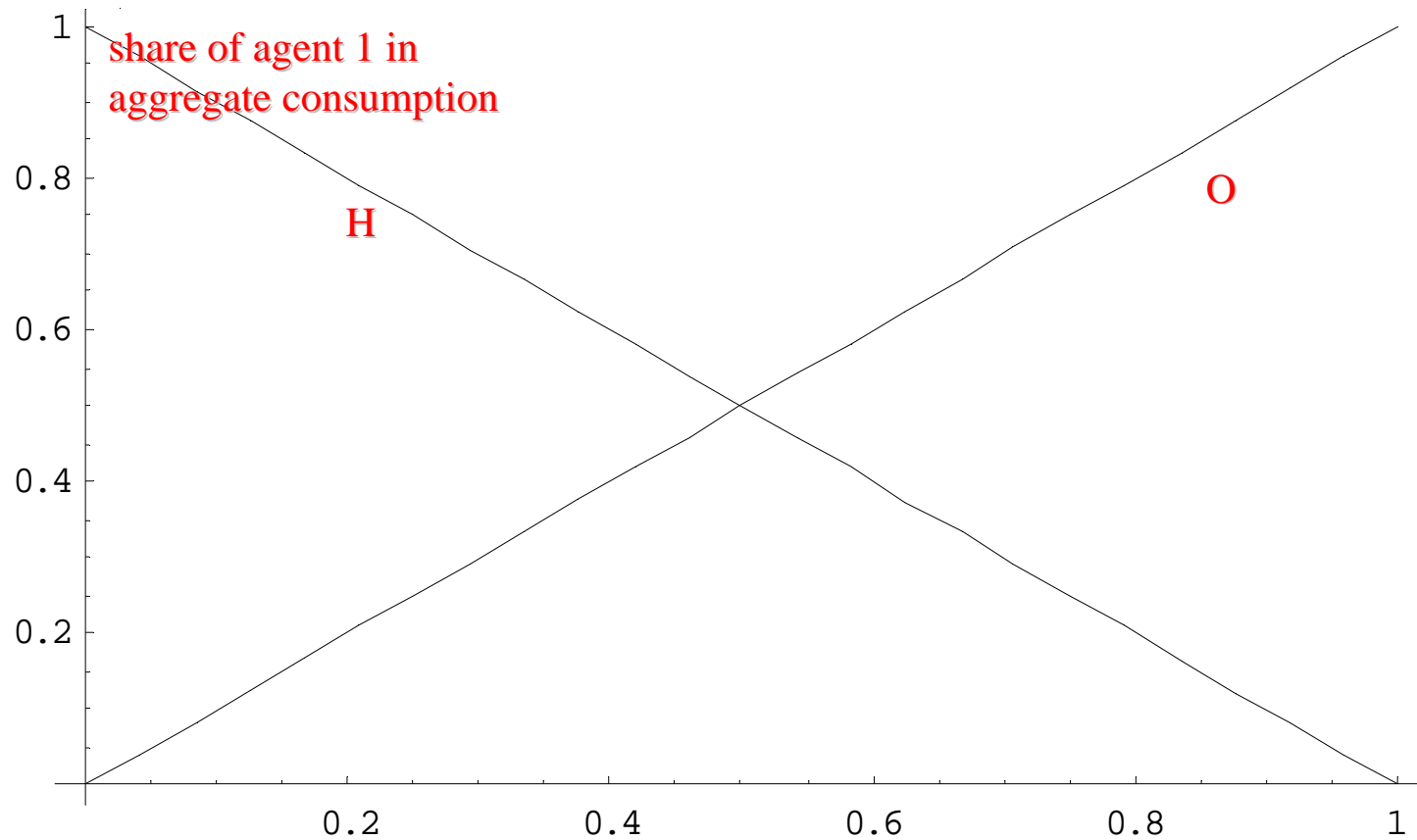




# Aggregation of beliefs

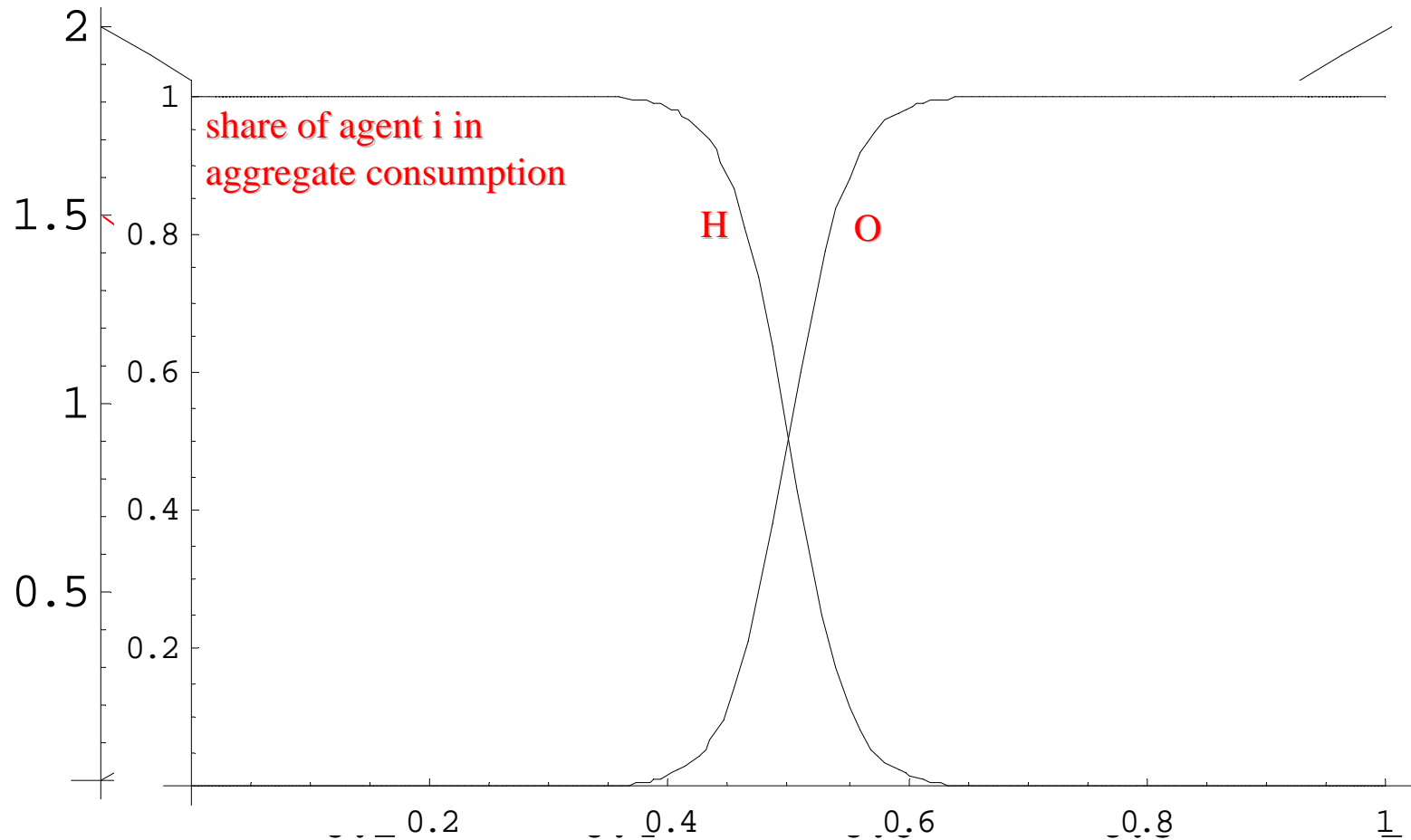
- I compute the competitive allocation of risk in the group:
  - H el ene will sell insurance for the high states to Olivier;
  - Olivier will sell insurance for the low states to H el ene.
- What is the attitude of the group towards marginal state-dependent transfers of wealth? I compute the preferences and beliefs of the representative agent.

# Collective beliefs ( $\gamma=1$ )



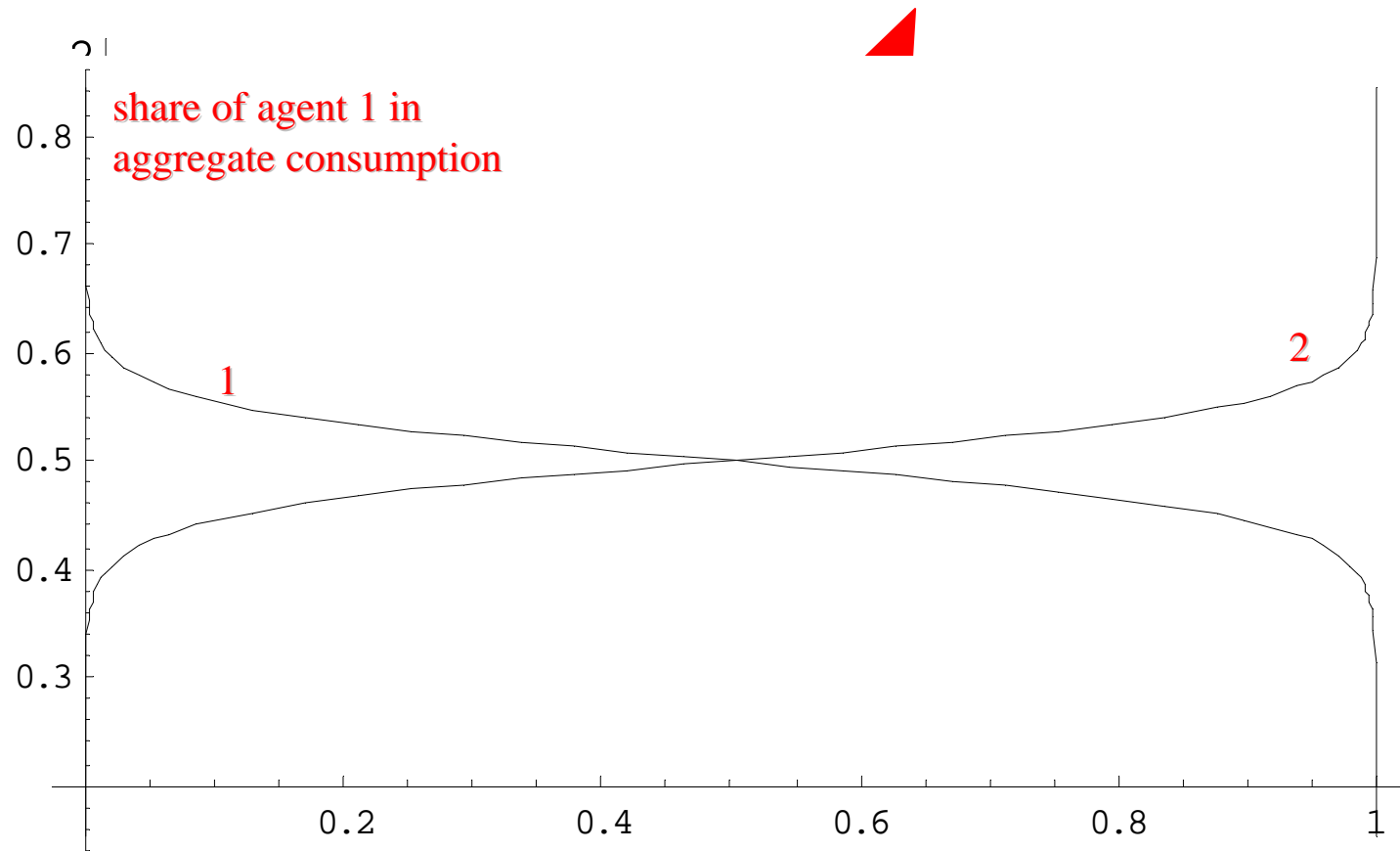
No effect of conflicts in beliefs on the collective beliefs <sup>37</sup>

# Collective beliefs ( $\gamma=0.1$ )



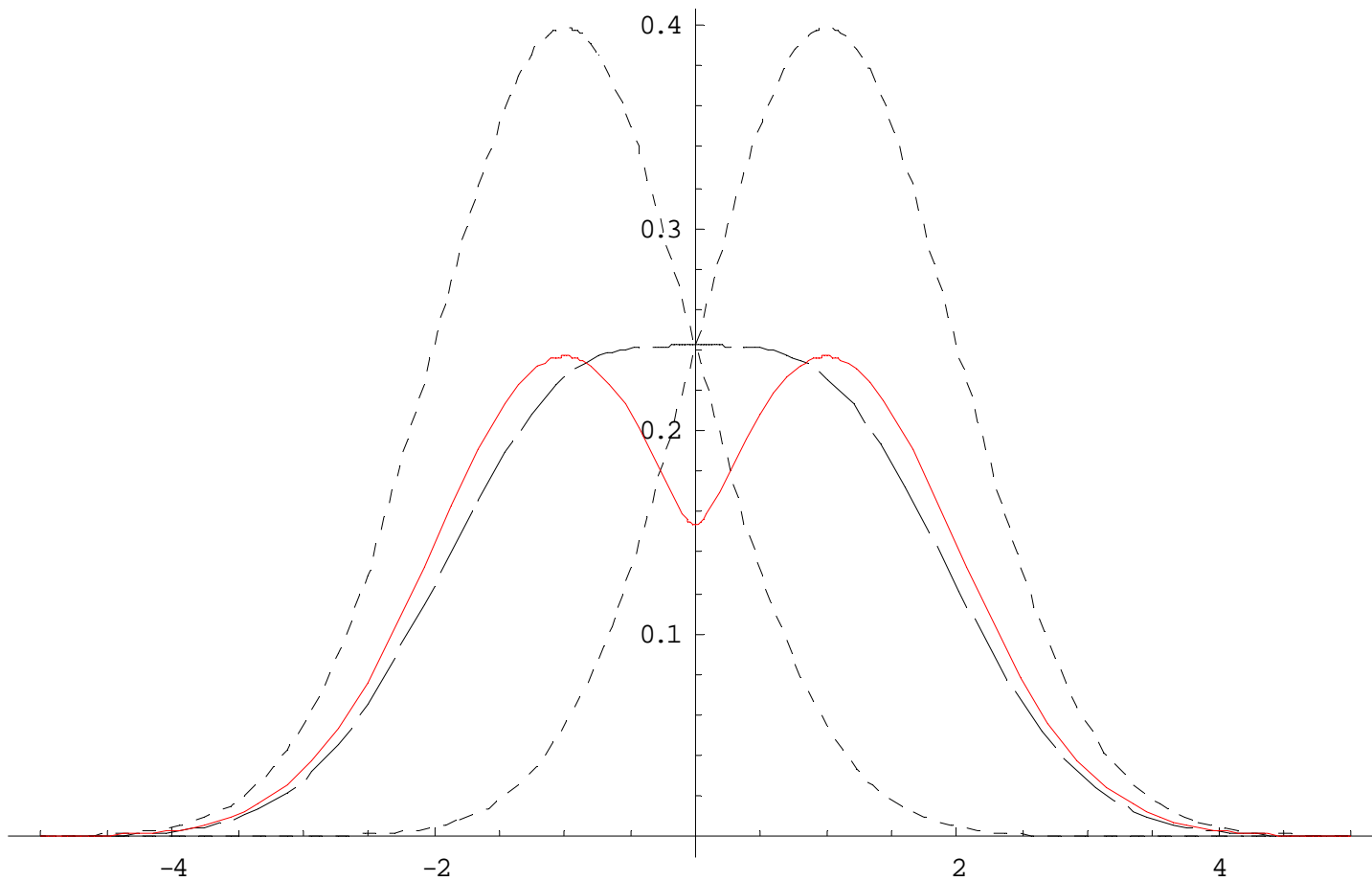
Disagreement increases the collective probability. <sup>38</sup>

# Collective beliefs ( $\gamma=10$ )



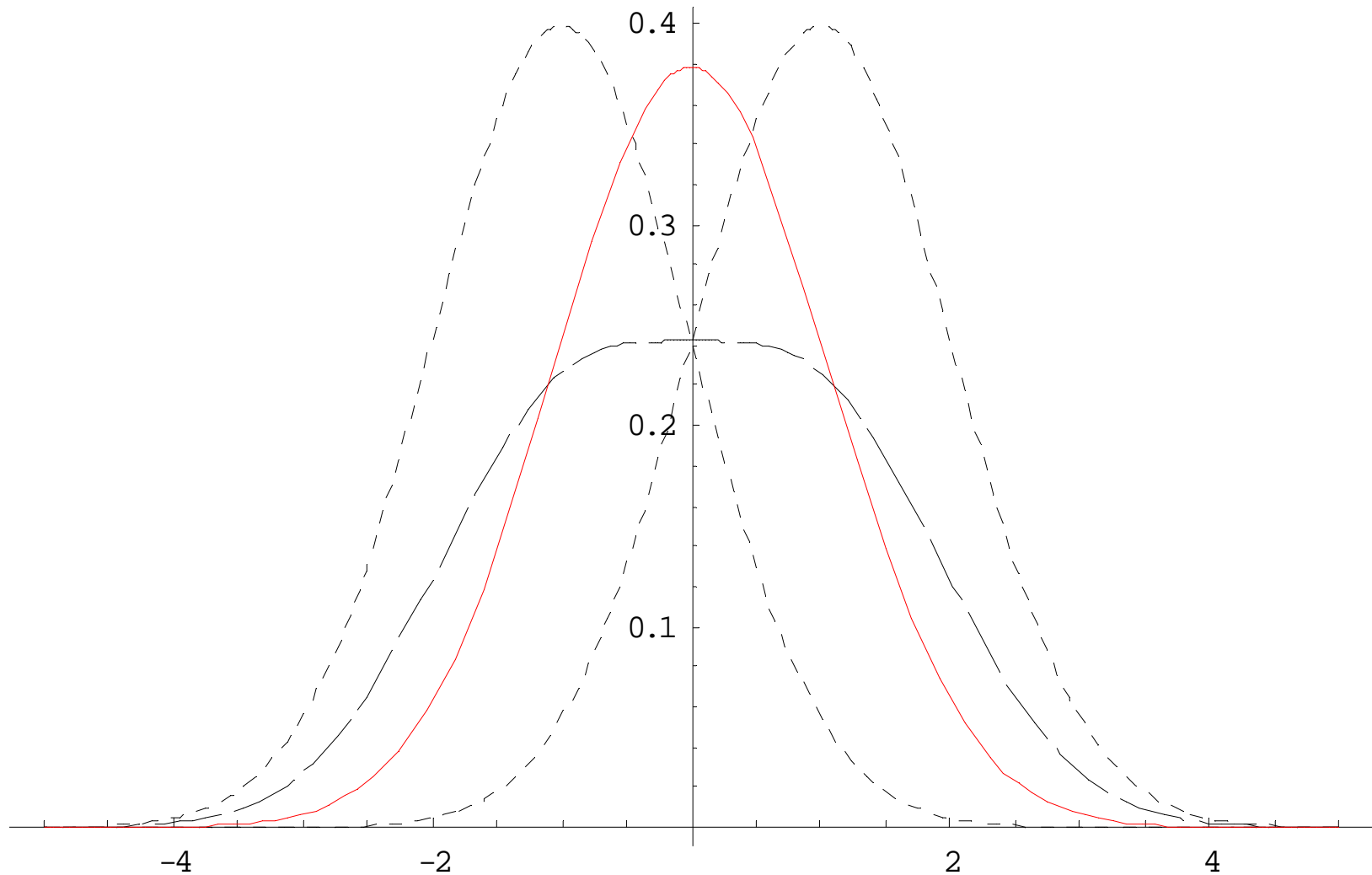
Disagreement reduces the collective probability.

# Collective beliefs ( $\gamma=0.1$ )





# Collective beliefs ( $\gamma=10$ )



## 2. The model

# Collective decision problem

- Description of the environment:
  - $S$ : set of states of nature.
- Characteristics of agent  $\theta = 1, \dots, N$ :
  - A state-independent vNM utility:  $u(c, \theta)$ ;
  - A probability/density function:  $p(s, \theta)$ ;
  - A state-dependent endowment:  $\omega(s, \theta)$ .

# Collective decision problem

- The group can transfer wealth across states:
  - Portfolio choice, insurance, ...;
  - Prevention activities.
- $\pi(s)$ : relative price of consumption in state  $s$  in  $S$ .
- $C(s, \theta)$  = consumption of agent  $\theta$  in state  $s$ .
- Budget constraint:

$$\int_S \pi(s) \left[ \sum_{\theta=1}^N C(s, \theta) - \sum_{\theta=1}^N \omega(s, \theta) \right] ds = 0$$

# The collective choice problem

$$\begin{aligned} \max_C \quad & \sum_{\theta=1}^N \lambda(\theta) \int_S p(s, \theta) u(C(s, \theta), \theta) ds \\ \text{s.t.} \quad & \int_S \pi(s) \left( \sum_{\theta=1}^N [C(s, \theta) - \omega(s, \theta)] \right) ds = 0. \end{aligned}$$

Additivity of (1) the SWF and (2) EU.

$z(s) = \Sigma C(s, \theta) / N$  : mean consumption.

$P(s) = (p(s, 1), \dots, p(s, N))$  : vector of probabilities.

# Remark

- We are going to derive properties of the collective beliefs that holds for all Pareto-efficient allocations within the group.
- In particular, these properties must hold for the competitive allocation.

# 3. The main results

# The representative agent

$$\max_c \sum_{\theta=1}^N \lambda(\theta) \int_S p(s, \theta) u(C(s, \theta), \theta) ds$$

$$s.t. \int_S \pi(s) \left( \sum_{\theta=1}^N [C(s, \theta) - \omega(s, \theta)] \right) ds = 0.$$

$$v(z, P) = \max_{c(z, P, \cdot)} \sum_{\theta=1}^N \lambda(\theta) p(\theta) u(c(z, P, \theta), \theta)$$

$$s.t. \frac{1}{N} \sum_{\theta=1}^N c(z, P, \theta) = z.$$

The cake sharing problem

$$\max_{z(\cdot)} \int_S v(z(s), P(s)) ds$$

$$s.t. \int_S \pi(s) [z(s) - \omega(s)] ds = 0.$$

The collective risk exposure problem



# Result 1

$$\begin{aligned} \max_{z(\cdot)} \int_S v(z(s), P(s)) ds \\ \text{s.t.} \int_S \pi(s) [z(s) - \omega(s)] ds = 0. \end{aligned}$$

- $v(z(s), P(s))$ : contribution of state  $s$  to ex-ante welfare.
- In general,  $v(z, P) \neq p^v(P)h(z)$ .
- Except in the ISHARA case!
- In the other cases, the utility function of the representative agent is state-dependent.
- The collective risk attitude is observationally equivalent to the collective attitude of a group with homogenous beliefs, but with a state-dependent utility function.

# Result 2: The allocation of the aggregate risk

$T(c, \theta) = -u'(c, \theta) / u''(c, \theta)$ : absolute risk tolerance

$$\frac{\partial c}{\partial z}(z, P, \theta) = \frac{T(c(z, P, \theta), \theta)}{N^{-1} \sum_{i=1}^N T(c(z, P, i), i)}$$

The share of the aggregate risk borne by an agent is proportional to his absolute risk tolerance.

## Result 3: Aggregation of beliefs

$$R(z, P, \theta) = \frac{d \ln v_z(z, P)}{d \ln p(\theta)}$$

$R(z, P, \theta)$  = the percentage increase of the collective probability when the subjective probability of agent  $\theta$  is increased by 1%.

The share of an agent's beliefs in the collective beliefs is proportional to his absolute risk tolerance.

# Increasing disagreement

- Assumption:  $u(c, \theta) = u(c)$ .
- We are going to compare two states  $s$  and  $s'$ .

$$P(s) = (p(s,1), \dots, p(s,N))$$

$$P(s') = (p(s',1), \dots, p(s',N))$$

- There is more disagreement about  $s'$  than about  $s$  if the individual probabilities of state  $s'$  are “more dispersed” than for state  $s$ .

# The geometric mean approach

$$p^v(P) = a \left[ \prod_{\theta=1}^N p(\theta) \right]^{1/N}$$

$$\log p^v(P) = \log a + \frac{1}{N} \sum_{\theta=1}^N \log p(\theta)$$

Efficient aggregation rule  
under CARA

- Suppose that the log probabilities
  - have the same mean in  $s$  and  $s'$ ;
  - are more dispersed (MPS) in  $s'$  than in  $s$ .
- Absolute risk aversion:  $-u''(c)/u'(c)$ .

# Result 5: error of the geometric mean approach

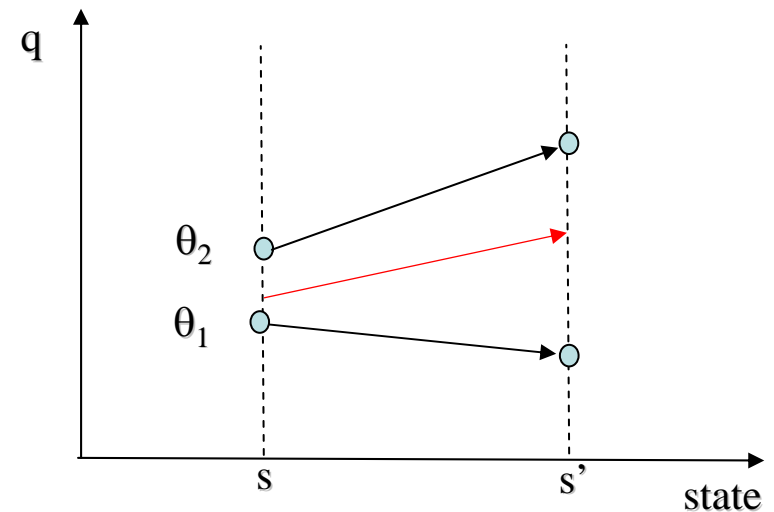
- Proposition: *The following two conditions are equivalent:*
  1. *Any mean-preserving spread in log individual probabilities raises the collective probability;*
  2. *Absolute risk aversion is decreasing.*

# Intuition

- DARA:  $\theta_2$  is more risk-tolerant than  $\theta_1$ .
- The collective beliefs is biased in his favor.  
 $R(z, P(s), \theta_2) > 1/2$ .
- The collective probability goes upward.

$$\Delta \log v'(z, P) = R_1 \Delta \log p_1 + R_2 \Delta \log p_2$$

$$0.5 \Delta \log p_1 + 0.5 \Delta \log p_2 = 0$$



# The arithmetic mean approach

$$p^v(P) = a \frac{1}{N} \sum_{\theta=1}^N \lambda(\theta) p(\theta)$$

Efficient aggregation rule under the log.

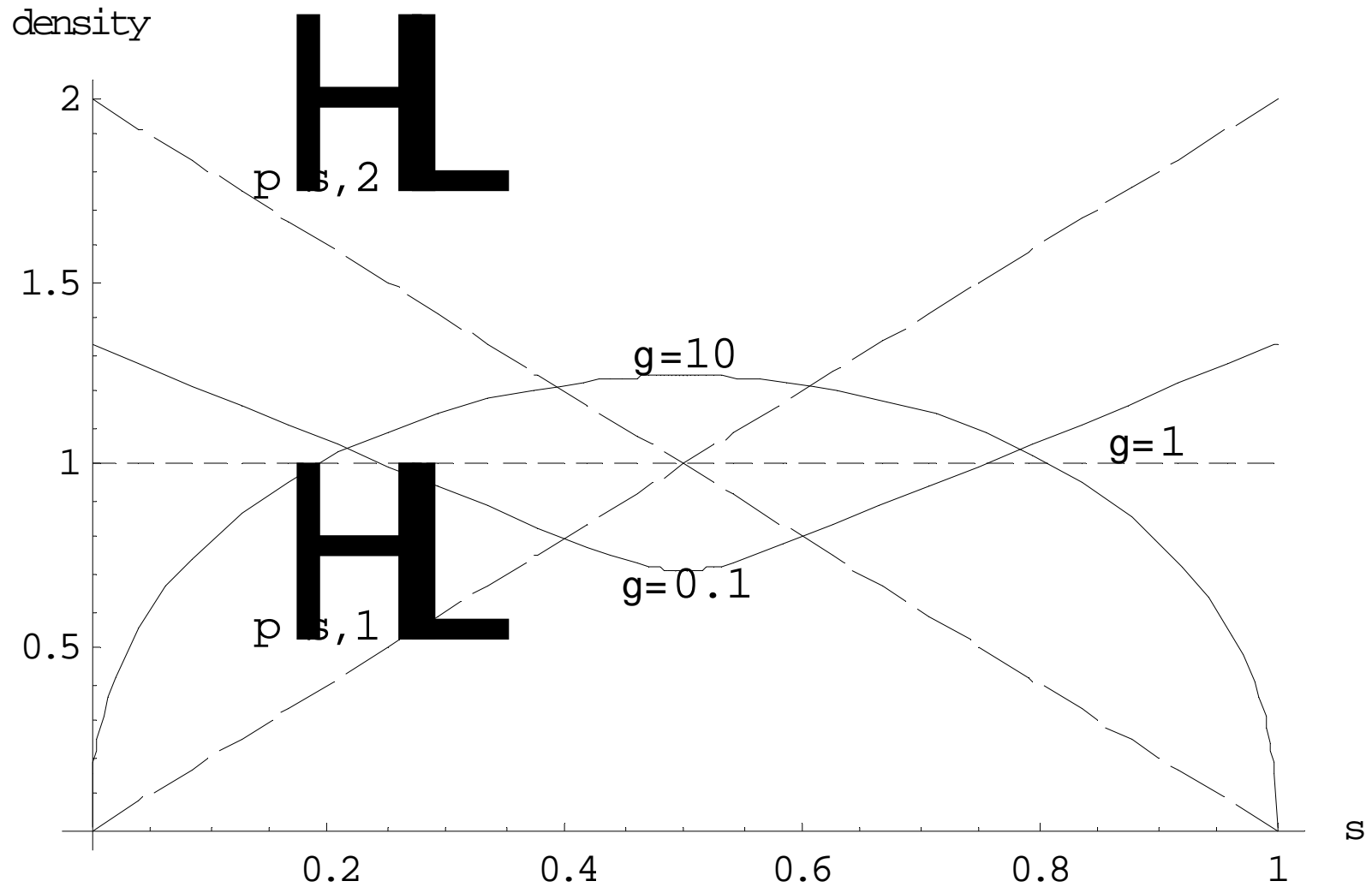
- Compare  $s'$  to  $s$ .
- Suppose that there is more disagreement in  $s'$  than in  $s$ .
- Suppose that the arithmetic means of individual probabilities are the same in  $s$  and  $s'$ : MPS in probabilities.
- Absolute prudence:  $-u''''(c)/u''(c)$ .



# Result 6: error of the arithmetic mean approach

- Proposition: *The following two conditions are equivalent:*
  1. *Any mean-preserving spread in individual probabilities reduces the collective probability;*
  2. *The absolute prudence is uniformly smaller than twice the absolute risk aversion.*
- *Special case CRRA: condition 2 is equivalent to relative risk aversion being larger than unity.*

# Illustration with CRRA



# Intuition

- $P < 2A$ .
- Under the veil of ignorance, more disagreement can be interpreted as more risk. How does it affect the marginal value of wealth?
- Precautionary effect: raises marginal value  $\div P$ .
- Rebalancing consumption towards less pessimistic agents. Similar to an increase in wealth: reduces marginal value  $\div A$ .

# The two-state case

# Remark

- In the two-state case, the degree of disagreement must be symmetric in the two states by construction.
- Previous results based on the notion of increasing disagreement are useless here.

# A simple result

- Suppose that  $P < 2A$ .
- Suppose that the distribution of individual probabilities is symmetric around its mean.
- Then, the collective probability of the less likely state is reduced.
- The efficient planner is an extremist!

# Illustration

Two agents

$p_1=10\%$

$p_2=1\%$

CRRA

